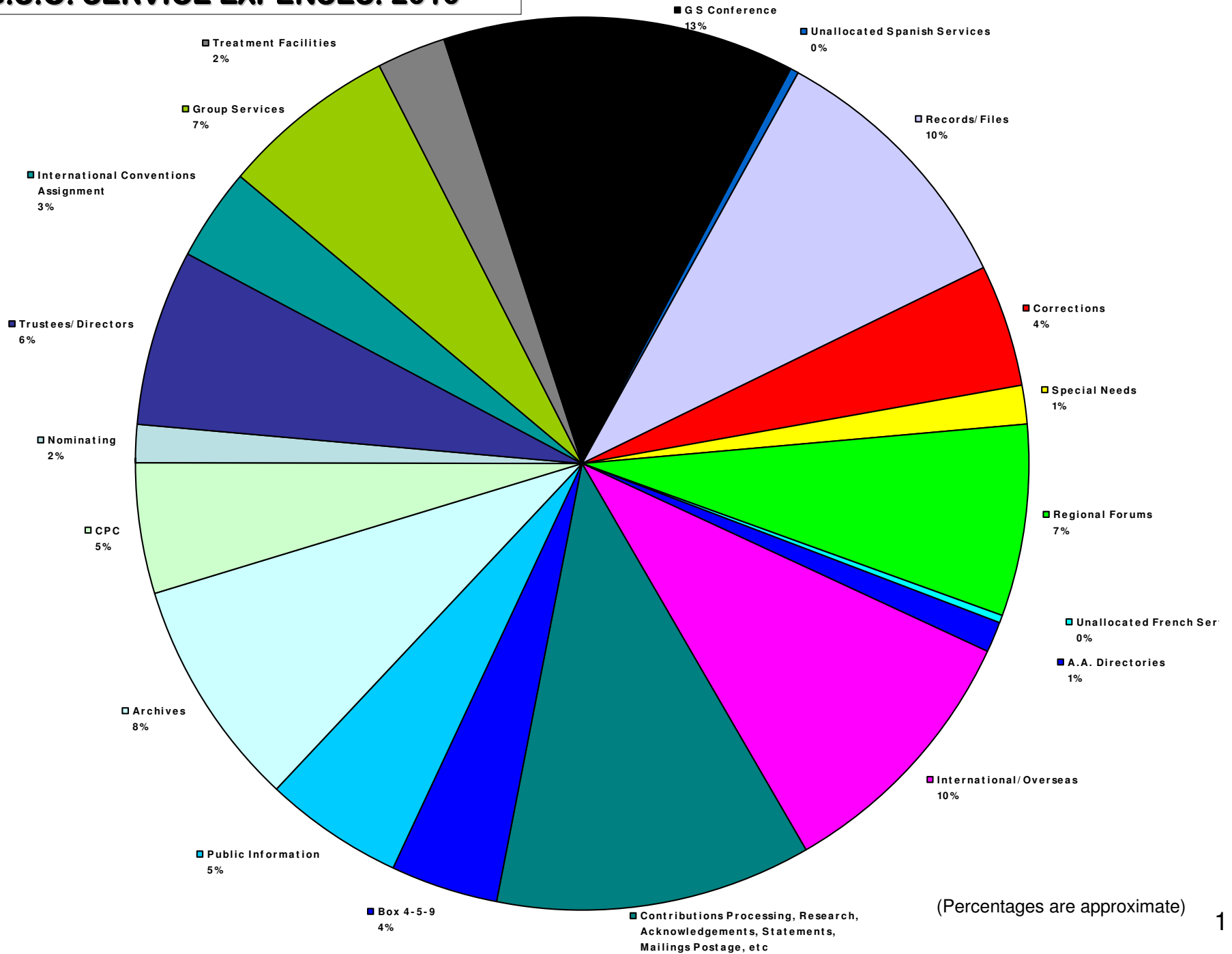


# FELLOWSHIP STATISTICS

	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>
<b>Cost of Service per member per year</b>	\$6.49	\$7.04	\$6.46	\$6.29
<b>Cost of Service per group per year</b>	\$146.18	\$157.21	\$142.64	\$137.45
<b>Number of members reported</b>	1,314,552	1,342,380	1,358,879	1,373,681
<b>Number of groups reported</b>	58,340	60,093	61,581	62,873
<b>Contributions for member per year</b>	\$4.82	\$4.69	\$4.50	\$4.54
<b>Contributions per group per year</b>	\$111.86	\$107.55	\$102.24	\$99.24
<b>Literature contribution to Service cost</b>	\$1.67	\$2.35	\$1.96	\$1.75

# G.S.O. SERVICE EXPENSES: 2010



(Percentages are approximate)

# 2011 OPERATING BUDGET

<b>INCOME</b>	<b><u>2011 BUDGET</u></b>
<b>GROSS SALES</b>	\$12,800,000
<b>DISCOUNTS ALLOWED</b>	<u>285,000</u>
<b><u>NET SALES</u></b>	12,515,000
<b>COST OF LITERATURE DISTRIBUTED</b>	
<b>MANUFACTURING</b>	3,000,000
<b>ROYALTIES</b>	38,000
<b><u>GROSS MARGIN</u></b>	9,477,000
<b>DIRECT SHIPPING AND WAREHOUSING</b>	1,529,200
<b><u>GROSS PROFIT FROM LITERATURE</u></b>	7,947,800
<b>CONTRIBUTIONS</b>	6,500,000
<b>INTEREST INCOME</b>	<u>1,000</u>
<b><u>TOTAL REVENUE</u></b>	14,448,800
<b>OPERATING EXPENSES</b>	<u>14,108,720</u>
<b>INCOME (LOSS) FOR PERIOD</b>	<u>3470,080</u>

2010 Contributions From Groups, Individuals, Specials, Special Meetings — by Delegate Area (in U.S. Dollars)

AREA #	GENERAL SERVICE CONFERENCE AREA	#GPS. REPORTED	#GPS. CONTRIB.	% OF GPS. CONTRIB.	TOTAL GROUP CONTRIB.	MEMBERSHIP	CONTRIBUTION PER CAPITA	INDIVIDUAL MEMBERS	MEMORIAL	SPECIALS <sup>(1)</sup>	SPECIAL MEETINGS <sup>(2)</sup>	TOTAL AREA CONTRIBUTIONS	PER CAPITA
1.	Ala./N.W. Fla.	439	214	48.7 %	\$45,318.50	8,919	\$5.07	1,009	500	221		\$47,048.77	\$5.28
2.	Alaska	188	94	50.0	\$19,623.86	3,022	6.49	2,491		544		\$22,658.84	\$7.50
3.	Arizona	1,066	451	42.2	\$107,014.85	24,504	4.37	4,156	75	3,490	180	\$114,915.92	\$4.69
4.	Arkansas	252	133	52.7	\$29,388.85	4,450	6.59	339		6,160		\$35,887.81	\$8.06
<b>California</b>													
5.	Southern	1,252	383	30.5	\$92,957.25	44,373	2.08	10,691	3,040	2,380	2,251	\$111,319.52	\$2.51
6.	N. Coastal	1,926	1,134	58.8	\$273,791.67	57,551	4.76	13,723	3,000	2,905	855	\$294,275.05	\$5.11
7.	N. Interior	921	458	49.6	\$80,464.61	27,449	2.93	8,280	1,000	3,182	152	\$93,078.34	\$3.39
8.	San Diego/Imp.	964	417	43.2	\$80,426.64	27,625	2.91	6,745	350	1,250	70	\$88,841.37	\$3.22
9.	Mid-South	1,938	780	40.2	\$160,791.63	60,578	2.65	9,841	714	3,179	518	\$175,043.07	\$2.89
10.	Colorado	805	444	55.2	\$116,586.97	18,786	6.20	10,135	144	27,061	445	\$154,372.49	\$8.22
11.	Connecticut	1,641	614	37.3	\$130,583.79	40,031	3.26	11,344	3,633	39,805	744	\$186,110.05	\$4.65
12.	Delaware	237	124	52.2	\$34,983.66	3,661	9.56	106	55	1,234	75	\$36,453.86	\$9.96
13.	D.C.	488	237	48.5	\$52,514.35	15,051	3.49	1,478	249	1,894	10	\$56,146.06	\$3.73
<b>Florida</b>													
14.	North	968	439	45.3	\$89,775.39	19,625	4.56	5,023	50	17,599	150	\$112,597.67	\$5.74
15.	South/	1,865	884	47.4	\$179,045.31	39,604	4.52	12,430	3,009	57,469	143	\$252,096.29	\$6.37
16.	Georgia	732	456	62.3	\$105,863.89	17,828	5.94	3,730	253	30	198	\$110,074.59	\$6.17
17.	Hawaii	326	169	51.7	\$31,334.19	5,287	5.92	1,269		3,746		\$36,349.27	\$6.88
18.	Idaho	246	112	45.5	\$21,142.49	4,681	4.51	453	236	1,312	45	\$23,187.52	\$4.95
<b>Illinois</b>													
19.	Chicago	1,320	327	24.8	\$77,713.71	29,846	2.59	3,444		12,516	352	\$94,025.56	\$3.15
20.	North	1,146	494	43.1	\$65,621.22	22,551	2.90	5,535		20,347		\$91,503.13	\$4.06
21.	South	486	164	33.6	\$28,353.83	8,804	3.21	1,132	143	300	79	\$30,006.76	\$3.41
<b>Indiana</b>													
22.	North	662	273	41.2	\$40,299.20	9,763	4.13	1,568	1,347	2,692	40	\$45,945.85	\$4.71
23.	South	680	308	45.3	\$40,396.29	12,321	3.28	569	100	250	120	\$41,435.29	\$3.36
24.	Iowa	659	301	45.7	\$52,795.24	13,897	3.79	1,374	250	100	115	\$54,634.24	\$3.93
25.	Kansas	406	172	42.4	\$38,230.52	10,060	3.79	402	2,325	6,443	20	\$47,420.48	\$4.71
26.	Kentucky	680	329	48.3	\$73,137.01	11,216	6.52	4,429	200	2,540	234	\$80,540.89	\$7.18
27.	Louisiana	526	180	34.1	\$41,634.78	10,591	3.92	1,204	200	20		\$43,058.28	\$4.07
28.	Maine	531	186	34.9	\$20,879.32	8,515	2.44	934	8,441		65	\$30,318.99	\$3.56
29.	Maryland	1,053	408	38.6	\$81,379.04	16,497	4.92	4,399	500	1,918	100	\$88,295.54	\$5.35
<b>Massachusetts</b>													
30.	East	1,443	529	36.6	\$123,093.80	47,081	2.60	7,967	2,000	1,555	388	\$135,003.80	\$2.87
31.	West	306	176	57.4	\$23,252.88	5,241	4.43	713	-	1,333	20	\$25,319.17	\$4.83
<b>Michigan</b>													
32.	Central	637	269	42.1	\$40,210.68	13,358	3.01	4,871	200	388	60	\$45,729.68	\$3.42
33.	Southeast	937	292	31.1	\$46,579.18	21,311	2.19	1,498	60	100		\$48,237.18	\$2.26
34.	West	609	218	35.7	\$40,372.70	12,715	3.17	1,587	285	3,272	150	\$45,666.70	\$3.59
<b>Minnesota</b>													
35.	North	577	244	42.3	\$29,126.63	8,735	3.32	2,798	74	300		\$32,298.63	\$3.70
36.	South	1,132	448	39.6	\$90,834.84	27,251	3.33	1,409	43	7,960	116	\$100,363.19	\$3.68
37.	Mississippi	250	101	40.4	\$22,364.66	4,863	4.60	76	500	967		\$23,908.13	\$4.92
<b>Missouri</b>													
38.	East	562	241	42.8	\$50,784.06	9,095	5.58	1,849		2,008	112	\$54,753.84	\$6.02
39.	West	249	125	50.1	\$22,925.13	7,163	3.20	339		1,127		\$24,391.15	\$3.41
40.	Montana	302	126	41.6	\$27,195.51	5,654	4.81	629		2,061		\$29,885.50	\$5.29
41.	Nebraska	716	308	42.9	\$47,649.40	16,256	2.92	2,538		811	22	\$51,020.17	\$3.14
42.	Nevada	578	188	32.5	\$38,661.69	14,080	2.74	1,986		1,263		\$41,910.25	\$2.98
43.	New Hampshire	607	275	45.3	\$37,744.93	11,033	3.42	2,247		3,234	66	\$43,292.75	\$3.92
<b>New Jersey</b>													
44.	North	1,325	555	41.9	\$121,800.53	33,009	3.68	14,015		7,671	93	\$143,579.08	\$4.35
45.	South	534	249	46.6	\$69,004.25	9,030	7.64	1,050	150	1,559		\$71,763.25	\$7.95
46.	New Mexico	419	191	45.5	\$33,158.55	7,193	4.60	2,418	52	1,883		\$37,511.55	\$5.22
<b>New York</b>													
47.	Central	752	299	39.7	\$48,546.89	11,013	4.40	4,214	229	2,325	242	\$55,556.39	\$5.04
48.	H./M./B.	735	317	43.1	\$29,114.24	10,893	2.67	988		1,420	337	\$31,858.74	\$2.92
49.	Southeast	1,812	760	41.8	\$239,995.80	58,621	4.09	13,487	3,561	2,267		\$259,310.98	\$4.42
50.	West	364	103	28.2	\$18,244.71	5,827	3.12	306	1,350	2,780		\$22,681.06	\$3.89
51.	N. Carolina	1,071	563	52.5	\$120,279.09	18,571	6.47	10,069	3,025	3,766	80	\$137,219.02	\$7.39
52.	North Dakota	153	76	49.6	\$11,922.65	3,345	3.55	187		2,052		\$14,161.71	\$4.23
<b>Ohio</b>													
53.	Cent. & S.E.	777	214	27.5	\$28,387.99	10,705	2.65	1,297	50	280	25	\$30,039.99	\$2.81
54.	Northeast	1,496	353	23.6	\$39,418.98	19,755	1.99	2,202	140	8,208	75	\$50,044.49	\$2.53
55.	N.W. Ohio/ S.E. Mich.	317	110	34.6	\$12,392.44	4,444	2.78	40	1,000	24		\$13,456.44	\$3.03
56.	S.W. Ohio	582	257	44.1	\$42,846.90	10,688	4.00	3,320		1,001	50	\$47,218.26	\$4.42
57.	Oklahoma	384	194	50.4	\$36,515.03	7,771	4.69	852		643		\$38,009.59	\$4.89
58.	Oregon	1,080	408	37.8	\$86,677.94	21,100	4.10	1,943		4,925	360	\$93,905.94	\$4.45
<b>Pennsylvania</b>													
59.	East	1,547	775	50.1	\$170,887.35	32,667	5.22	4,530	50	6,011	196	\$181,673.65	\$5.56
60.	West	886	395	44.6	\$58,040.74	12,128	4.78	1,915		820		\$60,775.74	\$5.01
61.	Rhode Island	277	124	44.7	\$26,077.37	5,592	4.65	1,111		3,001		\$30,189.55	\$5.40
62.	South Carolina	361	213	58.9	\$48,678.64	8,921	5.45	1,631	500	9,983	35	\$60,827.90	\$6.82
63.	South Dakota	175	69	39.4	\$10,807.27	5,142	2.09	132	838			\$11,777.46	\$2.29
64.	Tennessee	560	254	45.3	\$48,798.84	12,415	3.93	6,912		70	235	\$56,015.84	\$4.51
<b>Texas</b>													
65.	Northeast	474	201	42.3	\$93,056.96	19,452	4.78	3,314		6,109	16	\$102,495.96	\$5.27
66.	Northwest	245	74	30.1	\$16,034.74	5,253	3.04	332	40	2,025		\$18,431.83	\$3.51
67.	Southeast	608	272	44.7	\$79,191.39	16,796	4.70	7,120	300	2,692		\$89,303.54	\$5.32
68.	Southwest	594	245	41.1	\$79,143.97	14,251	5.54	1,686	500	3,524	445	\$85,299.37	\$5.99
69.	Utah	328	157	47.8	\$31,168.16	6,431	4.85	475		1,250	40	\$32,933.16	\$5.12
70.	Vermont	292	129	44.1	\$19,291.22	5,042	3.83	3,335		579	50	\$23,254.72	\$4.61
71.	Virginia	1,331	705	52.9	\$125,685.02	24,195	5.18	11,931	75	2,914	559	\$141,163.62	\$5.83
72.	Western Washington	1,383	610	44.1	\$131,781.79	29,517	4.45	7,554	6,100	7,403	620	\$153,458.47	\$5.20
73.	West Virginia	321	145	45.2	\$13,291.07	3,506	3.79	272	332	900	15	\$14,810.07	\$4.22
<b>Wisconsin</b>													
74.	N. Wis./Upper Pen. Mich.	708	262	37.0	\$31,199.25	10,501	2.96	858	65	849	10	\$32,981.06	\$3.14
75.	South	1,051	477	45.4	\$57,129.96	19,405	2.94	2,845	1,000	1,797		\$62,772.07	\$3.23
76.	Wyoming	121	58	47.9	\$11,482.70	2,143	5.35	626		520		\$12,628.45	\$5.89
77.	Puerto Rico	121	73	60.3	\$7,248.41	1,231	5.89	120		149	44	\$7,560.79	\$6.14
78.	Alberta/N.W.T.	514	263	51.2	\$74,167.60	8,536	8.69	615		6,220	42	\$81,043.76	\$9.49
79.	B.C./Yukon	775	406	52.4	\$107,078.68	14,745	7.25	9,520	2,013			\$118,611.39	\$8.04
80.	Manitoba	159	44	27.7	\$9,412.23	3,972	2.37	10				\$9,422.12	\$2.37
81.	N.B./P.E.I.	194	99	50.9	\$16,645.86	3,456	4.82	104		822		\$17,571.58	\$5.08
82.	N.S./Nfld./Lab.	243	110	45.3	\$22,483.43	3,187	7.05	125		3,351	100	\$26,058.73	\$8.18
<b>Ontario</b>													
83.	East	582	271	46.5	\$77,924.41	14,522	5.36	1,385	197	23,135	1,317	\$103,958.10	\$7.16
84.	Northeast	164	65	39.5	\$15,927.20	1,837	8.67	135		841		\$16,903.01	\$9.20
85.	Northwest	58	18	31.0	\$4,475.60	1,100	4.06	152		234		\$4,862.16	\$4.42
86.	West	588	258	43.9	\$70,929.74	11,392	6.23	151		25,251	132	\$96,463.73	\$8.47
<b>Quebec <sup>(3)</sup></b>													
87.	Southwest	530	477 E	89.9	\$16,783.28	12,684	1.31	1,534	12,880			\$31,197.14	\$2.46
88.	Southeast	194	151	77.8	\$1,237.90	2,798	0.43	1,538		3,706		\$6,482.16	\$2.32
89.	Northeast	314	264	84.0	\$1,352.72	6,004	0.22	1,097		31,724	30	\$34,203.50	